Bean Market News

Vol. 52 No. 15 Date April 12, 2016

FOB Dealer Selling Prices Per 100 Lbs.
Carlot and truck lot (Basis U.S. No. 1's Cleaned and Bagged)
M - Mostly, Ltd. - Limited, NC - New Crop, OC - Old Crop, V- Very

www.ams.usda.gov/Ismarketnews

Jonathan Gittlein, Bean Market Reporter

Randall Bisel, Market Reporting Assistant/Editor ISSN - 1066-0607 **USDA Livestock and Grain Market News**

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Trading activity was slow on light demand. Pinto beans seem to be in good demand and Garbanzos demand is very good with a light supply. According to the USDA's latest Crop Progress report, 4% of corn has been planted as of April 10, compared to 1% last year and the five-year average of 4%.

| DRY BEAN DEALER INFORMATION | | | | | |
|-----------------------------|-------------------------|-----------------|-----------------|-----------|--|
| | 4/12/2016 | 4/5/2016 | Last Year | | DEALER SMALL RED BEANS - IDAHO/WASHINGTON |
| PINTO BEANS: | were steady to 1.00 hig | her | | \$70.00 | |
| NE Colorado | 32.00-35.00 | 32.00-35.00 | 32.00-33.00 | \$65.00 | |
| N Nebraska/E Wyoming | 32.00-35.00 | 32.00-35.00 | 32.00-33.00 | \$60.00 | |
| N Dakota/Minnesota | 29.00-31.00 | 29.00-31.00 | 28.00-30.00 | \$55.00 | |
| N Wyoming/SC Montana | Not Established | Not Established | Not Established | \$50.00 - | |
| Washington/Idaho | 34.00-36.00 | 34.00-36.00 | 35.00-38.00 | \$45.00 - | |
| GREAT NORTHERN: | were steady | | | \$40.00 | 0 |
| Nebraska/Wyoming | 32.00-33.00 | 32.00-33.00 | Not Established | \$35.00 - | 0 |
| N. Dakota | Not Established | Not Established | Not Established | \$30.00 | 0 |
| IGHT RED KIDNEY: | Not Established | | | \$25.00 | 0 + |
| Colorado/Nebraska | Not Established | Not Established | 65.00-67.00 | \$20.00 | 0 |
| Michigan | Not Established | Not Established | Not Established | \$15.00 | 0 |
| Wisconsin/Minnesota | Not Established | Not Established | 65.00-67.00 | | SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AU |
| DARK RED KIDNEY: | Not Established | | | | 2013-2014 — 2014-2015 — 2015-2016 — 10 Year Avg |
| Michigan | Not Established | Not Established | Not Established | | |
| Wisconsin/Minnesota | Not Established | Not Established | Not Established | | |
| PINK BEANS: | were not established | | | | DEALER BLACK - MICHIGAN |
| Washington/Idaho | Not Established | Not Established | 46.00-48.00 | \$60.00 ¬ | n |
| N Dakota/Minnesota | Not Established | Not Established | 39.00-40.00 | 1. | |
| MALL RED BEANS: | were not established | | | \$55.00 | |
| Washington/Idaho | Not Established | Not Established | Not Established | \$50.00 | 0 |
| Michigan | Not Established | Not Established | Not Established | \$45.00 | |
| N Dakota/Minnesota | Not Established | Not Established | Not Established | 1. | |
| BLACK BEANS: | were steady. | | | \$40.00 | |
| Michigan | 31.00-32.00 | 31.00-32.00 | 50.00-52.00 | \$35.00 | 0 + |
| N Dakota/Minnesota | Not Established | Not Established | 45.00-47.00 | \$30.00 | |
| PEA BEANS: | were steady. | | | \$25.00 | n |
| Michigan | 30.00 | 30.00 | 39.00-40.00 | 1 | |
| N Dakota/Minnesota | Not Established | Not Established | 35.00-36.00 | \$20.00 | 0 † |
| GARBANZOS: | were steady to firm. | | | \$15.00 | |
| Washington/Idaho | 45.00 | 45.00 | 38.00-39.00 | | SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AU |
| N Dakota/Montana | Not Established | Not Established | Not Established | | 2013-2014 → 2014-2015 2015-2016 - 10 Year Avg |

Bean Market News

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Grower Selling Prices Per 100 Lbs.
U.S. No. 1's, Thresher Run, Clean Basis
M - Mostly, Ltd. - Limited, NC - New Crop, OC - Old Crop, V- Very

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Trading activity was slow on light demand. Pinto beans seem to be in good demand and Garbanzos demand is very good with a light supply. According to the USDA's latest Crop Progress report, 4% of corn has been planted as of April 10, compared to 1% last year and the five-year average of 4%.

| DRY BEAN GROWER INFORMATION | | | | GROWER SMALL RED BEANS - IDAHO/WASHINGTON | | | | |
|-----------------------------|---------------------|-----------------|-----------------|---|--|--|--|--|
| | 4/12/2016 | 4/5/2016 | Last Year | | | | | |
| PINTO BEANS: | were steady to firm | | | \$45.00 | | | | |
| NE Colorado | 24.00 | 24.00 | 24.00 | \$40.00 | | | | |
| N Nebraska/E Wyoming | 24.00 | 24.00 | 24.00 | \$40.00 | | | | |
| N Dakota/Minnesota | 22.00-23.00 | 22.00-23.00 | 23.00 | \$35.00 | | | | |
| N Wyoming/SC Montana | Not Established | Not Established | Not Established | 400.00 | | | | |
| Washington/Idaho | 23.00-24.00 | 23.00-24.00 | 24.00-25.00 | \$30.00 | | | | |
| GREAT NORTHERN: | were steady | | | | | | | |
| Nebraska/Wyoming | 22.00-24.00 | 22.00-24.00 | Not Established | \$25.00 | | | | |
| N. Dakota | Not Established | Not Established | Not Established | | | | | |
| IGHT RED KIDNEY: | were steady. | | | \$20.00 | | | | |
| Colorado/Nebraska | Not Established | Not Established | 48.00 | | | | | |
| Michigan | Not Established | Not Established | Not Established | \$15.00 | | | | |
| Wisconsin/Minnesota | 27.00 | 27.00 | 53.00-54.00 | SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL A | | | | |
| DARK RED KIDNEY: | were steady. | | | → 2013-2014 → 2014-2015 → 2015-2016 → 10 Year Avg | | | | |
| Michigan | Not Established | Not Established | Not Established | | | | | |
| Wisconsin/Minnesota | 31.00 | 31.00 | Not Established | | | | | |
| PINK BEANS: | were steady. | | | GROWER BLACK - MICHIGAN | | | | |
| Washington/Idaho | 28.00 | 28.00 | Not Established | \$45.00 | | | | |
| N Dakota/Minnesota | Not Established | Not Established | Not Established | \$43.00 ×××× | | | | |
| MALL RED BEANS: | were steady. | | | \$40.00 | | | | |
| Washington/Idaho | 33.00-35.00 | 33.00-35.00 | 40.00 | \$40.00 \rightarrow | | | | |
| Michigan | 29.00 | 29.00 | Not Established | \$35.00 | | | | |
| N Dakota/Minnesota | Not Established | Not Established | Not Established | | | | | |
| BLACK BEANS: | were steady. | | | \$30.00 | | | | |
| Michigan | 24.00-25.00 | 24.00-25.00 | 36.00-41.00 | | | | | |
| N Dakota/Minnesota | 22.00 | 22.00 | 29.00-30.00 | \$25.00 | | | | |
| PEA BEANS: | were steady. | | | Ĭ ^{ĸĸĸ} | | | | |
| Michigan | 22.00 | 22.00 | 27.00-30.00 | \$20.00 | | | | |
| N Dakota/Minnesota | 20.00-21.00 | 20.00-21.00 | 25.00 | | | | | |
| GARBANZOS: | were steady. | | | T _{\$15.00} | | | | |
| Washington/Idaho | 3300-34.00 | 32.00-34.00 | 28.00-30.00 | SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL A | | | | |
| N Dakota/Montana | 30.00-33.00 | 30.00-33.00 | 24.00 | | | | | |

Peas, Lentils, and California Market News

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Carlot and truck lot

M - Mostly, Ltd. - Limited, NC - New Crop, OC - Old Crop, V- Very

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WASHINGTON/IDAHO

Trading activity was slow on light buyer demand. Dealer: Whole Green Peas had some movement this week, while Whole Yellow Peas, Pardina Lentils, Brewers Lentils, Green Split Peas, Yellow Split Peas and Austrian Winter Peas were not established. Grower: Pardina Lentils, Brewers Lentil, Austrian Winter Peas, Whole Yellow Peas and Whole Green Peas were steady.

| <u>Dealer:</u> | 4/12/2016 | 4/5/2016 | Last Year | Grower: | 4/12/2016 | 4/5/2016 | <u>Last Year</u> |
|-----------------------------|--|-----------------|-----------------|---------------------|--------------------------------|----------------------------|------------------|
| Green Pea-Split | Not Established | Not Established | 27.00-29.00 | Green Pea | | | |
| Whole Vine | Not Established | 17.00-18.50 | 20.00-22.00 | Whole Vine | 12.00-12.50 | 12.00-12.50 | 16.00 |
| Whole Upright | Not Established | Not Established | 20.00-22.00 | Whole Upright | 12.00-12.50 | 12.00-12.50 | 16.00 |
| Yellow Pea-Split | Not Established | Not Established | Not Established | Yellow Pea | | | |
| Whole | Not Established | Not Established | Not Established | Whole | 12.00-13.00 | 12.00-13.00 | 12.00-13.58 |
| Austrian Winter Pea | Not Established | Not Established | Not Established | Austrian Winter Pea | 25.00 | 25.00 | 25.00 |
| Lentil - Brewers | Not Established | Not Established | Not Established | Lentil - Brewers | 46.00 | 46.00 | 30.00-37.00 |
| Pardina | Not Established | Not Established | Not Established | Pardina | 42.00-45.00 | 42.00-45.00 | 30.00-37.00 |
| Dealer Prices – FOB warehou | Dealer Prices – FOB warehouse in truck and railcar lots and basis U.S. No. 1's or better, cleaned in Cwt bags. | | | | sher run, cleaned basis, and f | or U.S. No. 1's or better. | |

NORTH DAKOTA/MONTANA

Trading activity was slow on light buyer demand. Dealer: Whole Green Peas and Whole Yellow Peas and Richlea Lentils were not established. Grower: Whole Green Peas and Whole yellow peas were steady and Richlea Lentils were steady but firm.

| <u>Dealer:</u> | <u>4/12/2016</u> | <u>4/5/2016</u> | <u>Last Year</u> | Grower: | <u>4/12/2016</u> | <u>4/5/2016</u> | <u>Last Year</u> |
|---|------------------|-----------------|------------------|-------------------------------|--------------------------------|----------------------------|------------------|
| Green Pea-Whole | Not Established | Not Established | Not Established | Green Pea-Whole | 9.58-10.83 | 9.58-10.83 | 10.00-12.92 |
| Yellow Pea-Whole | Not Established | Not Established | Not Established | Yellow Pea-Whole | 10.83-20.00 | 10.83-19.17 | 10.42-13.33 |
| Lentil - Richlea | Not Established | Not Established | Not Established | Lentil - Richlea | 47.00-52.00 | 48.00-52.00 | 26.00-32.00 |
| Dealer Prices – FOB warehouse in truck and railcar lots and basis U.S. No. 2's or better, cleaned in Cwt bags. | | | | Grower Prices - Per Cwt, thre | sher run, cleaned basis, and f | or U.S. No. 2's or better. | |

CALIFORNIA

Trading activity was slow to inactive. Majority of all production is being contracted. Dealer: Large Limas, Blackeye beans and Garbanzo beans were not established. Grower: Baby Limas, Blackeyes, Canning Quality Large Limas, Large Limas, and Garbanzo beans were not established.

| <u>Dealer:</u> | 4/12/2016 | <u>4/5/2016</u> | Last Year | Grower: | 4/12/2016 | <u>4/5/2016</u> | <u>Last Year</u> |
|----------------|-----------------|-----------------|-----------------|------------|-----------------|-----------------|------------------|
| Baby Lima | Not Established | Not Established | Not Established | Baby Lima | Not Established | Not Established | Not Established |
| Large Lima | Not Established | Not Established | Not Established | Large Lima | Not Established | Not Established | Not Established |
| | | | | Canning | Not Established | Not Established | Not Established |
| Blackeye | Not Established | Not Established | Not Established | Blackeye | Not Established | Not Established | Not Established |
| Garbanzo | Not Established | Not Established | Not Established | Garbanzo | Not Established | Not Established | Not Established |
| | | | | | | | |

National Organic Bean Markets

Dealer Prices – FOB warehouse in truck and railcar lots and basis U.S. No. 1's or better, cleaned in Cwt bags.

Grower Prices - Per Cwt, thresher run, cleaned basis, and for U.S. No. 1's or better.

Trading activity was slow on light demand. Pinto beans seem to be in good demand and Garbanzos demand is very good with a light supply. According to the USDA's latest Crop Progress report, 4% of corn has been planted as of April 10, compared to 1% last year and the five-year average of 4%.

| <u>Dealer:</u> | <u>4/12/2016</u> | <u>4/5/2016</u> | <u>Last Year</u> | Grower: | 4/12/2016 | 4/5/2016 | <u>Last Year</u> |
|--------------------|------------------|-----------------|------------------|------------------------|-----------------|-----------------|------------------|
| Pinto Beans | Not Established | Not Established | | Pinto Beans | Not Established | Not Established | |
| Great Northerns | Not Established | Not Established | | Great Northerns | Not Established | Not Established | |
| Light Red Kidney | V LTD 150.00 | Not Established | | Light Red Kidney | Not Established | Not Established | |
| Dark Red Kidney | Not Established | Not Established | | Dark Red Kidney | Not Established | Not Established | |
| White Kidney Beans | Not Established | Not Established | | White Kidney Beans | Not Established | Not Established | |
| Pink Beans | Not Established | Not Established | | Pink Beans | Not Established | Not Established | |
| Small Red Beans | Not Established | Not Established | | Small Red Beans | Not Established | Not Established | |
| Pea Beans | Not Established | Not Established | | Pea Beans | Not Established | Not Established | |
| Garbanzos | V LTD 90.00 | Not Established | | Garbanzos | Not Established | Not Established | |
| Black Beans | V LTD 89.00 | Not Established | | Black Beans | Not Established | Not Established | |

Dry Bean Dealer 2016 Contracts

| Dealer 2016 Contract with June thru December 2016 delivery: | | | | | | |
|---|-------|--|--|--|--|--|
| Organic Garbanzos | 95.00 | | | | | |